

OPPORTUNITIES FOR TRAINERS
CONFERENCE LINKED COURSES
CONFERENCE SEMINARS

Delivering Value Today
...and Tomorrow

14 & 15 September 2006
Grand Hotel, Brighton, UK
IVM EGB SAVE

Trainers are invited to consider the following opportunities which are being made available in connection with the forthcoming international conference "Delivering Value Today and Tomorrow" which is to be held at the Grand Hotel, Brighton, UK on 14 and 15 September 2006.

The "Conference Linked Courses" opportunity is open only to those holding the TVM qualification delivering certified Foundation and/or Advanced Courses.

The "Conference Seminars" opportunity is open to all.

Conference Linked Courses

The conference is expected to attract delegates from all parts of the world including those for whom Foundation and Advanced Courses are not readily available. There is, therefore, an excellent opportunity for trainers holding the TVM qualification to organise registered courses in the days immediately preceding or following the conference which visitors can take advantage of whilst they are in the country. These courses can, of course, accommodate UK residents as well. The location of the course is not restricted although it is likely that courses taking place in the SE of England may be more attractive to visitors.

On payment of a single fee of £250, trainers offering suitable courses will benefit from the following:

- The ability to use the title "Official Conference Linked Course"
- Advertising the course in the Conference brochure (to be published towards the end of April)
- Advertising the course on the Conference web site (with a link to the trainer's site if required) and
- Advertising the course on the IVM web site (with a link to the trainer's site if required).

Those wishing to take advantage of this offer are invited to contact Dick Beardsall not later than 31 March 2006 (see contact details below).

Conference Seminars

Three seminar rooms are available from 10am to 7pm on Wednesday 13 September in the Hilton Metropole Hotel which is adjacent to the Grand. Trainers are invited to submit applications to use one of these to present a seminar on any Value Management related topic including (but not limited to):

- An Introduction to VM. It is expected that the Conference will attract many professionals who have a limited knowledge of the topic and will be keen to take advantage of a course providing them with an understanding of the basics.
- Master classes in specific aspects of VM such as Function Analysis, creativity techniques, facilitation skills etc aimed at practitioners who wish to develop their knowledge and skills

- Seminars on related techniques such as Quality Function Deployment, risk analysis, TRIZ etc aimed at all those who wish to extend the breadth of their knowledge and skills.

Master classes and seminars which offer an unusual or different perspective or approach will be particularly welcome.

Full details of the seminars will be included in the Conference Brochure and on the Conference web site

This opportunity is open to all suitably qualified trainers/facilitators/seminar leaders whether or not they hold a TVM qualification.

Seminar leaders will pay the hotel directly in advance for the accommodation and catering (see list of charges below). The Conference organisers will receive payments from delegates when booking their places and will pass the receipts to the seminar leader less a handling charge of 5%.

The duration of seminars can be any time within the 10am to 7pm slot and need not occupy the whole of this period.

The hotel has advised us of the following charges (all excluding VAT):

Room hire:	£500
No. of delegates:	30
Tea/coffee/biscuits:	£2.50 per person per serving
Finger buffet:	£16.50 per person

No fee is payable to the Conference organisers.

Thus a seminar organised for 30 delegates with one tea/coffee break would cost £19.16 + VAT per delegate, or with finger buffet and two tea/coffee breaks, £38.16 +VAT

Seminar leaders may fix their charges to make a reasonable return. The level of charge will be one of the factors taken into account in deciding which seminar proposals are accepted. Other criteria will be:

- Knowledge and standing of the seminar leader
- Seminar topic and content
- Balance of seminar programme as a whole.

The selection will be made by the Conference organisers with advice from the international Technical Committee.

Seminar leaders wishing to submit proposals are invited to contact Dick Beardsall with an outline of their proposal and proposed charges not later than 31 March 2006.

Contact Details

For submission of proposals or for further information, please contact Dick Beardsall by:

Telephone/Fax: + 44 (0)1404 811484

Email: dickbeardsall@btinternet.com